

Industrial Market Snapshot for College Park, MD

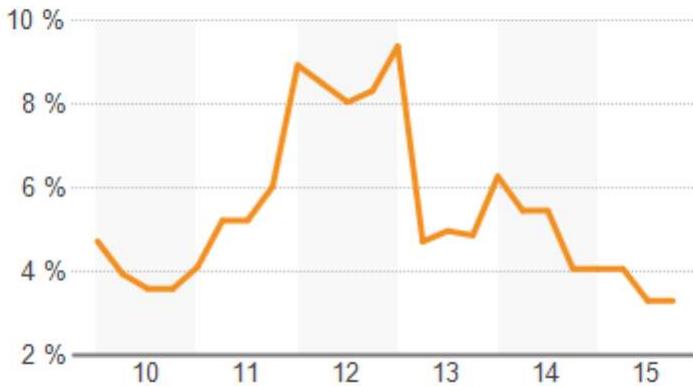
Availability	Survey	5-Year Avg
Rent Per SF	\$7.50	\$8.32
Vacancy Rate	3.3%	5.7%
Vacant SF	31,145	54,255
Availability Rate	3.5%	6.0%
Available SF	32,645	56,980
Sublet SF	0	0
Months on Market	24.6	16.5

Inventory	Survey	5-Year Avg
Existing Buildings	37	38
Existing SF	940,882	945,562
12 Mo. Const. Starts	0	0
Under Construction	0	0
12 Mo. Deliveries	0	0

Demand	Survey	5-Year Avg
12 Mo. Absorption SF	20,221	-1,253
12 Mo. Leasing SF	4,088	15,041

Sales	Past Year	5-Year Avg
Sale Price Per SF	\$142	\$72
Asking Price Per SF	\$82	\$82
Sales Volume (Mil.)	\$4.0	\$2.6
Cap Rate	-	-

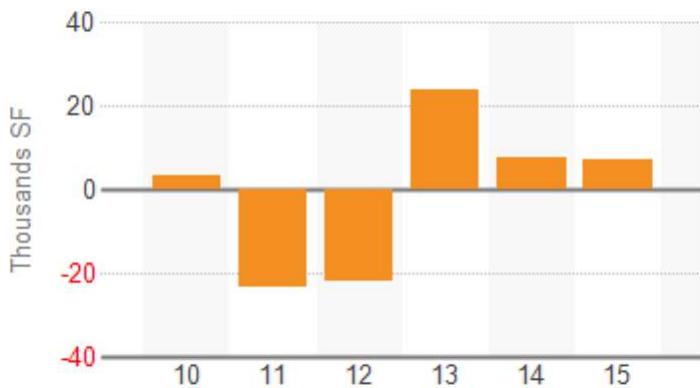
Vacancy Rate



Asking Rent Per SF



Net Absorption



Probability of Leasing in Months

